



FLEXAIR

FLIGHT PATH EXPLORER

ASPIRING AVIATOR
TRAINING PROGRAM

WELCOME TO THE

FLIGHT PATH EXPLORER

LET'S GET YOU READY
FOR TAKEOFF

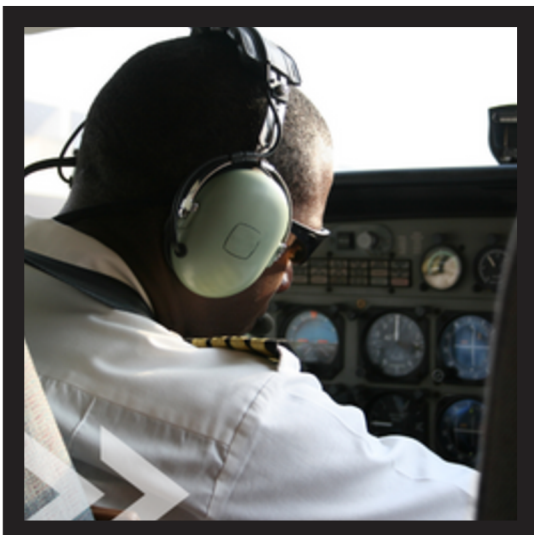
FLEX AIR



Greetings Aviator!

Have you ever dreamed of becoming a pilot? Taking to the skies, soaring above the clouds, standing in awe of a majestic sunset that spans the horizon? **When the view from your office is at 40,000 feet - the possibilities are endless.**

At Flex Air, we have helped over 400 pilots launch their careers. Every one of them has a story about a time that they looked up and fell in love with flying. Does this sound like you? Great! But if not... also great! The team at Flex Air comes from a variety of backgrounds with different origins stories, and all have succeeded as pilots. The most important thing we've learned is that we need to dispel the myth that pilots must be born with "The Right Stuff" in order to land a great job in aviation. Instead, you need The Right Team.



Are we the right team for you? We hope so! But every pilot's learning style, career goals, and motivations are unique. With this Free Flight Path Explorer Program we will guide you through your very own pre-flight checklist to see if this is the right flight path for you. Over the next five days we will cover the ins and outs of what to expect from your experience at Flex Air and how to successfully get started on your journey.

Flex Air is a flight school for everyone who aspires to a career as a professional pilot. Could this be you?

Let's find out together. See you tomorrow!



PAUL WYNNS
CO-FOUNDER AND CEO

DAY 1 FLIGHT PATH EXPLORER

SO YOU THINK YOU
WANT TO BE A PILOT?

FLEX AIR



Welcome aviators to your first day of the Flight Path Explorer brought to you by Flex Air.

Every career pilot's journey starts with an initial flight in a training aircraft. It's in these small, dependable, safe trainers that new pilots learn the motto, "Do the basics. Flawlessly." And before every flight, you inspect your aircraft to make sure it's ready to go. Attention to detail, following checklists, and discipline are our allies. Even the smallest tasks matter.

Today you are going to get your first experience of what being a professional pilot is all about by jumping into the Flex Air Preflight Challenge. The goal of the simulation is to get your aircraft ready for takeoff by completing all of the requirements of the aircraft preflight inspection.

Click for important
update from the
flight deck



IMPORTANT MESSAGE FROM THE FLIGHT DECK

DAY 1 - WELCOME TO FLEX

By Flex Air

PLAY

FLEX AIR



GET READY TO TAKE ACTION

Estimated Time: 15-25 minutes



- To get started, open the **Flex Air Flight Simulator**
- There are two modes for the flight simulator - Tutorial Mode and Assessment Mode
- In **Tutorial Mode** you will have a guided walk-through of an aircraft preflight inspection
- In **Assessment Mode** you can challenge yourself to navigate the preflight inspection without any hints or instructions. We recommend starting in tutorial mode to get the hang of it and then you can test your knowledge later on in assessment mode.
- Once you select the mode - follow the in-app guidance to perform your pre-flight checklist and get this plane ready for takeoff.

**ENTER THE FLEX AIR
FLIGHT SIMULATOR**



HELPFUL TIPS FOR SUCCESS



- ✓ To Navigate the Simulator on Desktop, use the W-A-S-D Keys for Movement and hold down and drag the right mouse button to situate the camera view.
- ✓ To Navigate the Simulator on Mobile, use the Left On-Screen Joystick for Movement and the Right On-Screen Joystick to situate the camera view.
- ✓ You can track your progress using the checklist on the right hand side of the screen.

Congratulations aviator! You have completed Day 1 of the Flight Path Explorer and successfully finished the Flex Air Flight Simulator. This simulator mimics the same preflight inspection you will do as a Flex Air student, so you are already ahead of the game.

Tomorrow we are going to continue our journey by connecting you with Flex Air Co-Founder Paul Wynns to explore the “Why” behind Flex Air and your new aviation career.

Stay tuned for more coming your way!

DAY 2 FLIGHT PATH EXPLORER

THE FLEX AIR WAY

FLEX AIR



Welcome aviators to your second day of training as a Flight Path Explorer!

Yesterday, we hit the skies flying in the Flex Air Flight Simulator where you successfully prepared your aircraft for takeoff. Today we are going to switch gears slightly, and prepare you - our pilots - for takeoff in your budding aviation careers.

Embarking on this journey is no easy task. There will be countless hours both studying and accruing flight time. You will face tests and trials, perhaps unlike you ever have before. There are no shortcuts in an aviation career - but at Flex Air, we believe the hard work is always worth it.

Click for important
update from the
flight deck



IMPORTANT MESSAGE FROM THE FLIGHT DECK

DAY 2 - OUR VALUES

By Flex Air

PLAY

FLEX AIR



GET READY TO TAKE ACTION

Estimated Time: 10 minutes



One of the critical preparation steps for all of our pilots is defining both the “why” behind choosing this path and the “what do you value.” Maybe you value hard work and community. Perhaps you are pursuing an aviation career to provide a stable support system for your family. These statements and goals are what drive us to succeed.

For today's exercise, we encourage you to reflect and identify what matters to you as you set out on your aviation career. On a piece of paper or a post it note, answer the following questions:

- **What is your “Why” behind pursuing an Aviation Career?**
- **What Do You Value? / What’s most important to you, and why?**

As you begin your journey, we recommend posting these in a prominent place where you can reflect on them regularly.

**TELL US YOUR "WHY" AT
PATHWAY@GOFLEXAIR.COM**

What We Value

PEOPLE FIRST. SAFETY ALWAYS.
AVIATION AS A COMMUNITY. HARD WORK.
FLIGHT TRAINING FOR THE NEXT GENERATION.

How might Flex Air align with your values and support you in attaining your “Why”?

HEAR OUR ONE CREW VALUES

Flex Air supports the goals, aspirations, and dreams of every Flex Air student pilot. We train the next generation of safe, skilled, and professional pilots. We are fully committed to removing barriers to access and inclusion wherever they are found in the aviation industry.

Now that you have defined your why and what you value - you can continue your journey with a solid foundation for success. Becoming a pilot is about more than just mastering technical skills like those we covered in Day 1. “The right stuff” is about becoming the best version of yourself. Tomorrow we are going to work on preparing you for the Pilot Pathway and becoming an aviation professional.

See you then aviator!

One Flight. One Crew.
LEARN TO FLY WITH FLEX AIR

DAY 3 FLIGHT PATH EXPLORER

THE PILOT PATHWAY

FLEX AIR



Congratulations aviators! We have safely reached cruising altitude!

Yesterday, we spent time defining both what you value and the “why” behind why you are looking to pursue an aviation career. Today, we are going to highlight an important part of the Flex Air program that has led to higher student success rates and more well-rounded aviators.

As a pilot looking towards the career track of commercial aviation, it’s important that we not only prepare you to understand the technical aspects of flying, but also what it means to be an aviation professional. One of the tools we provide students in navigating their career development is support to perfect their application materials, including their “Tell Me About Yourself” story.

Click for important
update from the
flight deck



IMPORTANT MESSAGE FROM THE FLIGHT DECK

DAY 3 - YOUR STORY

By Flex Air

PLAY



FLEX AIR

GET READY TO TAKE ACTION

Estimated Time: 30 minutes



Telling a story about yourself is a brief and memorable way of introducing yourself, getting across a key point or two, and making a connection with someone. These connections, also known as networking, can be a scary part of professional life no matter what career you are embarking on. Simple structures, such as the “Tell Me About Yourself” story, can help provide a strategic framework for success.

For today's exercise, we challenge you to begin to craft your personal story. There are many ways to answer a “Tell me about yourself” question. **Let's focus on the question:**

*Why Are You Interested
in Aviation?*

USE THE FOLLOWING GUIDE TO STRUCTURE YOUR STORY



- **Full Power Takeoff:** Introduce yourself and tell us who you are and where you are from. Begin your story with a memorable event where you were first inspired by aviation.
- **High Level Cruise:** Remember yesterday, when we identified the “why” behind your decision to explore flight school. This can be a great way to connect with someone in the industry. Continue your story by linking what happened in your story to your personal “why” and values. Don’t get bogged down in details! Keep it at a high level.
- **Full Stop Landing:** Don’t let your story wander. Keep it short and to the point. Conclude with something that you learned about yourself, or what inspires you most about aviation. Extra credit: Keep the conversation going by asking a question: Learn something about the other person. Maybe ask them about a time they were inspired to become a pilot?
- **Be Bold, Be Brief:** Sometimes these “tell me about yourself” introductions are called “Elevator Pitches”. Why? Because a typical elevator ride lasts 30 seconds, and that’s all the time you might get to make a connection at an airline hiring event. Can you refine your story and get it under 90 seconds at first? Then down to 60 with practice? Then you’ll be ready to focus on the essentials, and try your hand at a 30-second version of your story. (What are the essentials you say? Spend more time describing how you felt, instead of what happened).



A great way to practice your story is with either a recording device (zoom, cell phone, tape recorder, etc.) or recruit a friend to listen. Mirrors are less ideal for practicing because you are unable to garner feedback or re-watch your practice session for self-critique.

**NOW IT'S
YOUR TURN**



**CHECK OUT THIS
EXAMPLE**



✓ Record 2-3 run throughs of your story with a short break in between. Find a quiet space where you can practice without distraction. Maybe try some different variations on to see what might work best. Record these stories as if they were the real thing, get yourself in the mindset for success.

✓ If it helps you to get started, answer the prompt – “So, tell me a little bit about yourself. Why are you interested in aviation?”



TIME TO REFLECT

Once you have locked in your story, re-watch, and provide a self-reflection. Best to always start your reflection with three points where you think you did well and then three points where you might be able to improve in the future.

✓ What to look for in your story reflection – 1) Body language – are you sitting up straight, shoulders up and back, and looking at the camera. Are you actively engaged? 2) Verbal ticks – Do you find yourself saying “um” or “so” or other filler words often? How is your pace? Are you speaking too fast? 3) Structure – Did you follow the structure above? Did it flow well or feel unnatural? 4) Content – Did you like the examples you used? Is there something stronger?



✓ When you are finished with your self reflection, take a day or two to break and integrate your notes, then come back and try again and see where you have improved and where there might be more refining to do.



Throughout your time at Flex Air, one of the primary pillars of your experience will be career development exercises such as this. We believe this attention to detail and student support can really make all the difference.

However, we hope you don't just take our word for it! Tomorrow you will hear from one of our Flex Air alumni - First Officer Hanna Fowler - on her experience with the Flex Air program and becoming a pilot.

Stay tuned!

DAY 4 FLIGHT PATH EXPLORER

YOU ARE THE FUTURE
OF AVIATION

FLEX AIR



Today we are so stoked to introduce you to First Officer Hanna!

Hanna Fowler is an Air Transport Pilot (ATP) currently flying as a First Officer at a wholly-owned regional airline in the Pacific Northwest. Prior to her appointment as a Board Advisor at Flex Air, Hanna served as Chief Pilot at Flex Air's San Diego, CA base of operations.

Hailing from a family of airline pilots, Hanna is active in the aviation community, having served in leadership roles at multiple chapters of Women in Aviation International. She is currently the Women's Committee Vice Chair for the National Gay Pilot's Association, where she promotes inclusivity of female identifying members within the aviation industry.

Meet Hanna and
Hear Her Career
Story Today



LEADING THE WAY SO OTHERS MAY FOLLOW

ONE CREW SUCCESS STORY

Hanna Fowler



FLEX AIR



GET READY TO TAKE ACTION

Estimated Time: 10 minutes

We hope you found inspiration from Hanna's journey. Here at Flex Air, we think Hanna is awesome and we hope you do too! After listening in, do you have more questions for Hanna about her path and experience with Flex Air?

"THE LEADERSHIP
(AT FLEX AIR) HAS
THIS VISION.

OF WHERE WE CAN
GO AND WHAT WE
CAN DO AND HOW WE
CAN MAKE REAL
IMPACT ON THE
INDUSTRY AND
INFLUENCE CHANGE

**...AND THAT IS
INSPIRING."**

Hanna Fowler
FIRST OFFICER - FLEX AIR ALUMNI



**SEND YOUR QUESTIONS TO
PATHWAY@GOFLEXAIR.COM**

WE ARE COMMITTED TO SUPPORTING THE NEXT GENERATION OF AVIATORS. WE'RE A FLIGHT SCHOOL FOR EVERYONE ASPIRING TO A CAREER IN AVIATION. WE BELIEVE THAT FLIGHT TRAINING IS ABOUT MORE THAN JUST LEARNING TO FLY AN AIRCRAFT, IT'S ABOUT JOINING A COMMUNITY. WE EMBODY THIS SO HEAVILY IN OUR CULTURE THAT WE HAVE GIVEN IT A NAME -

One Crew.

**ONE FLIGHT.
ONE CREW.**



The next generation of pilots will come from all walks of life and a bigger variety of backgrounds than ever before. Making sure we all succeed in our career goals will take active participation and teamwork.

Click here to learn more about our One Crew ethos and the steps we have taken to make sure our programs set up every pilot, from any community, in any financial situation, for career success.



This just in! Flex Air co-founders Charlie and Paul are hosting a special workshop tomorrow just for you - our prospective pilots. They will be covering the ins and outs of the top two questions you might be asking - how much does flight school cost and how do I pay for it? You are not going to want to miss this!

We will save you a First Class seat!



FLIGHT PATH EXPLORER AVIATION BY THE NUMBERS

SPECIALTY WORKSHOP
WITH PAUL & CHARLIE

We understand that flight school is an investment in every aspect of the word. We want to make sure you are fully aware of all of the options available to you to make your dreams come true. To help us out, we put together this special workshop just for you with our Flex Air co-founder, Paul Wynns and experienced airline pilot Charles Copeland!

Over the next 25 minutes they will answer some of your most important questions:

- ✈ Is Aviation a rewarding career?
- ✈ Is the Industry Booming? Will I find a job?
- ✈ What is the average salary for pilots?
- ✈ What is the value of flight school at Flex Air?
- ✈ What type of investment should I expect to make?
- ✈ What financial support pathways are available?

**Tune in now! They
are just about to
get started!**

WORKSHOP: AVIATION BY THE NUMBERS

WITH PAUL & CHARLES

By Flex Air

PLAY

FLEX AIR



**WE ARE GOING
GREEN: WHY NOW IS
THE BEST TIME TO
JOIN FLEX AIR!**



Innovation is one of our core values here at Flex Air. That means we're doing our part to make aviation more sustainable. Flex Air is a proud launch customer for the Bye Aerospace eFlyer 2, the world's first all-electric, zero-emissions training aircraft.



Our students will begin flying these quieter, cleaner, more reliable training aircraft in 2025. Even though you won't get a chance to fly these aircraft during your time at Flex Air today, we want you to know that our team is always looking towards the future.

**HEAR FROM FLEX AIR ALUMA AND NAVY
VETERAN, JESS GERMANO, ON THE
IMPORTANCE OF FLEX AIR'S COMMITMENT
TO THE FUTURE OF AVIATION.**





We hope you found value in the Aviation By the Numbers Specialty Workshop! If you have additional questions that Charlie and Paul didn't cover or would like more information, please drop us a line. We love to hear from our future pilots.

**SEND YOUR QUESTIONS TO
PATHWAY@GOFLEXAIR.COM**

Tomorrow is the last day of the Flight Path Explorer - can you believe it? We will get you the final checklist as you prepare to take off. Get a good night's rest - we will see you bright and early in your inbox.

Stay tuned.

FLEXAIR

One Flight. One Crew.
LEARN TO FLY WITH FLEX AIR

GOFLEXAIR.COM

DAY 5 FLIGHT PATH EXPLORER

ARE YOU READY FOR
TAKEOFF?

FLEX AIR



Congratulations on completing the Flight Path Explorer Program!

We hope you have found value in this “travel size” version of our full Flex Air program. If you are inspired to join the One Crew Team and start your aviation career with Flex Air - we would love to have you.

IMPORTANT MESSAGE FROM THE FLIGHT DECK

DAY 5 - GET READY
FOR TAKEOFF

By Flex Air

PLAY

FLEX AIR



We encourage you to follow the simple steps outlined next to get started, but first a quick word from our Flex Air co-founder Paul Wynns!

GET READY TO TAKE ACTION

Estimated Time: 30 minutes

Congratulations Aviator!

Now that you have graduated from the Flight Path Explorer Program by Flex Air, you might be wondering what to do next? Luckily, we thought you might ask that question - so we put together a simple list of next steps for you to complete as you embark on your aviation journey.

Step 1: Read the "Ten Things I Wish I Knew Before Starting Flight School."

Step 2: Head on over to the library or your nearest bookstore and check out a few books from our - Future Pilot Reading List.

Step 3: Get a head start on studying for your written exams. We recommend enrolling in the Pilot Institute! (See: Where you'll receive a Flex Air discount.)

Step 4: Schedule a time to meet with the Flex Air Crew! Use our Pilot Pathway scheduling tool to find the best upcoming meeting time for your career goals.



**SCHEDULE A CREW
MEETING TODAY**





On behalf of the entire One Crew here at Flex Air - we thank you for flying with us and we look forward to supporting you wherever your skies may take you.

One Flight. One Crew.
Fly with Flex Air.



PAUL WYNNS
CO-FOUNDER AND CEO

FLEXAIR



FLIGHT PATH EXPLORER BY FLEX AIR
ALL RIGHTS RESERVED (C) 2023
WWW.GOFLEXAIR.COM